

Principal Consultant (m/f/d)

KHS is a subsidiary of Salzgitter AG. As one of the world's leading manufacturers of filling and packaging systems for beverages and liquid food we are a world-class player. Our customers have trusted in our passionate pioneering spirit and first-class technologies for over 150 years. However, we can only remain world class if we continue to find new employees who make just as high demands of themselves and the quality of their work as our customers make of us at KHS. Are you one of them? We are currently seeking a Principal Consultant (m/f/d) for our Bad Kreuznach office in the "Innoplant" department.

Einsatzort: Bad Kreuznach | Rheinland-Pfalz

Ihre Aufgaben

- Holistic customer consulting for the planning and implementation of turnkey projects in the beverage industry, worldwide
- Customer relationship management and new customer acquisition in cooperation with the KHS Sales Team
- Preparation of proposals for feasibility and project design studies as well as turnkey projects in the beverage industry
- Project-based coordination of all relevant specialist departments within Innoplant and the KHS Group
- Preparation of feasibility and project design studies for turnkey projects in the beverage industry
- Project management and order processing for feasibility and project design studies
- Functional leadership of a project team
- Supplier selection and technical clarification for third-party equipment
- Order, price, and contract negotiations in cooperation with the Head of Department and the KHS Sales Team

Ihr Profil

- Preferably a combined technical and business education (industrial engineering, mechanical engineering/brewing/beverage technology and business administration, or equivalent)
- Several years of professional experience in technical sales or consulting in the mechanical and plant engineering sector, preferably in the food and beverage industry
- Excellent knowledge of MS Office/MS Project
- Goal-oriented and structured approach to work
- Ability to work in a team, assertiveness, and professional demeanor
- Efficient time management and flexibility in work assignments based on project requirements
- High level of customer focus and negotiation skills
- Business-fluent English; knowledge of another foreign language is desirable
- Willingness to travel internationally

Kontakt:

KHS GmbH
Personalmanagement Süd
Steffen Arndt
Telefon:

Weitere Stellenangebote des Salzgitter-Konzerns: www.salzgitter-ag.com/personal

Job-ID 5567

