

## Sales Manager (m/f/d) - Belgium

KHS is a subsidiary of Salzgitter AG. As one of the world's leading manufacturers of filling and packaging systems for beverages and liquid food we are a world-class player. Our customers have trusted in our passionate pioneering spirit and first-class technologies for over 150 years. However, we can only remain world class if we continue to find new employees who make just as high demands of themselves and the quality of their work as our customers make of us at KHS. Are you one of them?

**Location:** Breda | Noord-Brabant | Niederlande

### Your Tasks

- Business development and acquisition of orders in the new machine and plant business
- Planning and implementation of target group-oriented sales and marketing activities, in line with the group sales strategies
- Working together with Lay-out Engineer and Technical Sales Support Engineer to prepare the correct solution for our customer
- Activities towards reaching order entry budgets for the region
- Preparing quotations, commercial processing and contractual terms
- Supporting Project Management from sales side during detailed project study and execution phase
- Workshops and road shows for targeted products or customers
- Market research and analysis
- Reporting to the Sales Director Benelux

### Your Qualifications

- Diploma in engineering sciences or in sales
- Work experience in B2B machinery and plant sales, preferably in the food and beverage industry
- Dutch/English Business fluent, able to communicate in French with the French speaking customers , German is an advantage
- Willingness to travel in Benelux, France and occasionally in Europe
- Team player
- Systematic and analytical personality
- Communicative and empathetic
- Independent and flexible

### Benefits

- Innovative and international working environment
- Challenging and diversified job
- Working in a highly motivated team
- Strong company group
- Attractive remuneration
- Social benefits

In order to ensure our success in the future, too, we need first-class employees – and we also have plenty to offer them.

**Kontakt:**

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Weitere Stellenangebote des Salzgitter-Konzerns: [www.salzgitter-ag.com/personal](http://www.salzgitter-ag.com/personal)

**Job-ID 4894**

