

## Salzgitter Group in figures 2018

		2018	2017
<b>External sales</b>	<b>€ m</b>	<b>9,278.2</b>	<b>8,990.2</b>
Strip Steel Business Unit	€ m	2,341.0	2,159.8
Plate / Section Steel Business Unit	€ m	1,026.4	1,024.3
Mannesmann Business Unit	€ m	1,118.6	1,093.5
Trading Business Unit	€ m	3,267.7	3,229.9
Technology Business Unit	€ m	1,338.2	1,284.7
Industrial Participations / Consolidation	€ m	186.3	198.0
<b>Earnings before taxes (EBT)</b>	<b>€ m</b>	<b>347.3</b>	<b>238.0</b>
Strip Steel Business Unit	€ m	205.8	182.0
Plate / Section Steel Business Unit	€ m	24.8	-57.7
Mannesmann Business Unit	€ m	-5.4	-5.6
Trading Business Unit	€ m	50.5	70.5
Technology Business Unit	€ m	43.1	6.6
Industrial Participations / Consolidation	€ m	28.4	42.2
<b>Annual net income / loss</b>	<b>€ m</b>	<b>277.7</b>	<b>193.6</b>
<b>Earnings per share – basic</b>	<b>€</b>	<b>5.06</b>	<b>3.52</b>
<b>Return on Capital Employed (ROCE)<sup>1)</sup></b>	<b>%</b>	<b>10.3</b>	<b>8.6</b>

Disclosure of financial data in compliance with IFRS

<sup>1)</sup> ROCE = EBIT (=EBT + interest expenses excl. interest portion in transfers to pension provisions) divided by the sum of shareholders' equity (excl. calculation of deferred tax), tax provisions, interest-bearing liabilities (excl. pension provision) and liabilities from finance leasing, forfeiting, derivatives

In € m	EBT		Restructuring		Impairment/ write-up <sup>1)</sup>		Other		EBT excluding special items	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Strip Steel	205.8	182.0	-	-	-	-	-	-	205.8	182.0
Plate / Section Steel	24.8	-57.7	-	-	-	-48.8	-	-	24.8	-8.9
Mannesmann	-5.4	-5.6	-	-21.0	-30.0	-	6.0	-	18.6	15.4
Trading	50.5	70.5	-	-	-	-	-	-	50.5	70.5
Technology	43.1	6.6	-	-13.1	-	-	-	-	43.1	19.7
Industrial Participations / Consolidation	28.4	42.2	-	-	12.9	-	-51.7	-	67.2	42.2
Group	347.3	238.0	-	-34.1	-17.1	-48.8	-45.7	-	410.1	320.9

<sup>1)</sup> Disclosure as an impairment/write-up in this overview has only been reported if the cash flows are allocated to a group of assets.